

Lakes and Pines Community Action Council, Inc.

Financial Statements

September 30, 2023 and 2022



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Independent Auditor's Report

Board of Directors Lakes and Pines Community Action Council, Inc. Mora, Minnesota

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Lakes and Pines Community Action Council, Inc., which comprise the statements of financial position as of September 30, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Lakes and Pines Community Action Council, Inc. as of September 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Lakes and Pines Community Action Council, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Change in Accounting Principle

As discussed in Note 1 to the financial statements, on October 1, 2022, the entity adopted new accounting guidance related to Financial Accounting Standards Board Accounting Standards Codification *Topic 842: Leases*. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Lakes and Pines Community Action Council, Inc.'s ability to continue as a going concern for one year after the date that the financial statements were available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Lakes and Pines Community Action Council, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Lakes and Pines Community Action Council, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated May 14, 2024, on our consideration of Lakes and Pines Community Action Council, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Lakes and Pines Community Action Council, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Lakes and Pines Community Action Council, Inc.'s internal control over financial reporting and compliance.

St. Cloud, Minnesota

Lakes and Pines Community Action Council, Inc. Statements of Financial Position As of September 30, 2023 and 2022

	2023	2022
Assets		
Current assets		
Cash and cash equivalents	\$ 917,827	\$ 789,465
Restricted cash	150,966	168,634
Certificates of deposit	658,212	651,634
Accounts receivable	14,332	33,159
Grants receivable	1,371,235	1,343,107
Prepaid expenses	87,475	21,797
Weatherization inventory	79,800	71,825
Total current assets	3,279,847	3,079,621
Property and equipment, net	387,480	355,102
Right-of-use assets - operating	200,982	
Total assets	\$ 3,868,309	\$ 3,434,723
Liabilities and Net Assets		
Current liabilities		
Accounts payable	\$ 225,563	\$ 171,663
Current portion of operating leases	130,727	-
Due to other agency	2,920	2,920
Accrued payroll and related taxes and benefits	260,824	196,064
Accrued vacation	174,932	168,597
Accrued unemployment insurance	48,407	21,652
Deferred revenue	556,943	435,324
Refundable advances	80,488	20,005
Total current liabilities	1,480,804	1,016,225
Lease liabilities - operating	70,582	-
Total liabilities	1,551,386	1,016,225
Net Assets		
Without donor restrictions		
Undesignated	1,998,637	2,044,185
Designated by the Board	94,963	105,829
Total without donor restrictions	2,093,600	2,150,014
With donor restrictions	223,323	268,484
Total net assets	2,316,923	2,418,498
Total liabilities and net assets	\$ 3,868,309	\$ 3,434,723
See notes to financial statements.		4

Lakes and Pines Community Action Council, Inc. Statement of Activities Year Ended September 30, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues			
Grants and contributions	\$ 9,503,192	\$ 187,358	\$ 9,690,550
Program support	1,336,299	-	1,336,299
Interest income	7,002	-	7,002
Net assets released from restrictions	232,519	(232,519)	-
Total revenues	11,079,012	(45,161)	11,033,851
Expenses Program services			
Community services	2,210,767		2,210,767
· ·		-	· · ·
Early childhood and family development Weatherization	3,253,143	-	3,253,143
	1,999,443	-	1,999,443
Energy assistance	817,862	-	817,862
Housing rehabilitation	1,046,993	-	1,046,993
Other program services	152,066	-	152,066
Management and general	1,655,152		1,655,152
Total expenses	11,135,426		11,135,426
Change in net assets	(56,414)	(45,161)	(101,575)
Net Assets			
Beginning of year	2,150,014	268,484	2,418,498
End of year	\$ 2,093,600	\$ 223,323	\$ 2,316,923

Lakes and Pines Community Action Council, Inc. Statement of Activities Year Ended September 30, 2022

	Without Donor Restrictions	With Donor Restrictions	Total
Revenues			
Grants and contributions	\$ 8,614,399	\$ 280,922	\$ 8,895,321
Program support	894,171	-	894,171
Interest income	5,579	-	5,579
Net assets released from restrictions	211,178	(211,178)	_
Total revenues	9,725,327	69,744	9,795,071
Expenses			
Program services			
Community services	2,122,465	-	2,122,465
Early childhood and family development	3,351,872	-	3,351,872
Weatherization	1,220,707	-	1,220,707
Energy assistance	872,440	-	872,440
Housing rehabilitation	668,589	-	668,589
Other program services	170,313	-	170,313
Management and general	1,327,987	-	1,327,987
Total expenses	9,734,373		9,734,373
Change in net assets	(9,046)	69,744	60,698
Net Assets			
Beginning of year	2,159,060	198,740	2,357,800
End of year	\$ 2,150,014	\$ 268,484	\$ 2,418,498

Lakes and Pines Community Action Council, Inc. Statement of Functional Expenses Year Ended September 30, 2023

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Program	Services
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		Early							
		Childhood				Other			
	Community	and Family		Energy	Housing	Program		Management	
	Services	Development	Weatherization	Assistance	Rehabilitation	Services	Total	and General	Total
Expenses									
Wages and fringe benefits	\$1,059,084	\$ 2,374,714	\$ 831,493	\$687,102	\$ 142,225	\$ 5,383	\$5,100,001	\$ 1,357,960	\$ 6,457,961
Professional services	31,826	10,411	4,202	2,476	3,624	6,854	59,393	3,198	62,591
Contractual services	6,883	182,465	10,785	11,799	-	-	211,932	28,947	240,879
Vehicle expenses and travel	40,748	160,744	67,271	4,293	4,788	97	277,941	36,339	314,280
Training	7,688	45,438	9,354	7,622	901	-	71,003	65,243	136,246
Supplies and copy costs	19,418	130,465	29,422	22,380	119	-	201,804	70,418	272,222
Insurance	6,800	23,777	38,965	5,586	778	9	75,915	1,299	77,214
Office rent, utilities, and space costs	28,956	149,508	63,606	-	_	28,516	270,586	25,566	296,152
Dues and subscriptions	1,603	40,177	-	200	_	-	41,980	22,722	64,702
Communication, postage and telephone	25,658	52,872	7,560	14,368	2,831	-	103,289	14,985	118,274
Printed forms and advertising	2,488	865	644	19,926	_	-	23,923	28,475	52,398
Direct client support	979,615	81,707	936,141	42,110	891,727	-	2,931,300	-	2,931,300
Depreciation						111,207	111,207		111,207
Total expenses	\$2,210,767	\$ 3,253,143	\$ 1,999,443	\$817,862	\$ 1,046,993	\$ 152,066	\$9,480,274	\$ 1,655,152	\$11,135,426

See notes to financial statements.

Lakes and Pines Community Action Council, Inc. Statement of Functional Expenses Year Ended September 30, 2022

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Program	Services
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		Early							
		Childhood				Other			
	Community	and Family		Energy	Housing	Program		Management	
	Services	Development	Weatherization	Assistance	Rehabilitation	Services	Total	and General	Total
Expenses									
Wages and fringe benefits	\$1,034,216	\$ 2,556,621	\$ 577,633	\$757,310	\$ 155,834	\$ (24,372)	\$5,057,242	\$ 1,102,977	\$ 6,160,219
Professional services	56,283	12,303	4,311	2,753	3,597	1,466	80,713	12,086	92,799
Contractual services	66,807	201,381	-	-	-	-	268,188	16,362	284,550
Vehicle expenses and travel	22,247	127,122	41,959	1,915	5,206	46	198,495	13,193	211,688
Training	12,138	54,126	11,404	3,476	1,169	-	82,313	25,276	107,589
Supplies and copy costs	25,288	96,221	17,087	19,418	487	6,812	165,313	53,391	218,704
Insurance	7,197	31,219	26,137	9,070	1,377	-	75,000	1,714	76,714
Office rent, utilities, and space costs	31,271	129,499	46,451	-	-	366	207,587	31,292	238,879
Dues and subscriptions	2,962	25,003	77	4,114	_	-	32,156	23,194	55,350
Communication, postage and telephone	29,652	54,329	4,129	17,005	2,937	-	108,052	11,354	119,406
Printed forms and advertising	15,274	1,948	9,443	8,915	78	-	35,658	37,148	72,806
Direct client support	819,130	62,100	482,076	48,464	497,904	67,913	1,977,587	-	1,977,587
Depreciation						118,082	118,082		118,082
Total expenses	\$2,122,465	\$ 3,351,872	\$ 1,220,707	\$872,440	\$ 668,589	\$ 170,313	\$8,406,386	\$ 1,327,987	\$ 9,734,373

See notes to financial statements.

Lakes and Pines Community Action Council, Inc. Statements of Cash Flows Years Ended September 30, 2023 and 2022

	2023	2022
Cash Flows - Operating Activities		
Change in net assets	\$ (101,575)	\$ 60,698
Adjustments to reconcile change in net assets		
to net cash flows - operating activities		
Depreciation	111,207	118,082
Amortization of right-of-use assets - operating leases	96,170	-
Change in operating assets and liabilities		
Accounts receivable	18,827	58,887
Grants receivable	(28,128)	(236,207)
Prepaid expenses	(65,678)	7,795
Weatherization inventory	(7,975)	(9,095)
Operating lease liabilities	(95,843)	-
Accounts payable	53,900	(193,377)
Accrued payroll and related taxes and benefits	64,760	12,341
Accrued vacation	6,335	(1,674)
Accrued unemployment insurance	26,755	(64,482)
Deferred revenue	121,619	435,324
Refundable advances	60,483	(352,606)
Total adjustments	362,432	(225,012)
Net cash flows - operating activities	260,857	(164,314)
Cash Flows - Investing Activities		
Reinvested earnings and purchases of certificates of deposit	(6,578)	(4,551)
Purchases of property and equipment	(143,585)	(68,651)
Net cash flows - investing activities	(150,163)	(73,202)
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Net change in cash and cash equivalents and restricted cash	110,694	(237,516)
Cash and Cash Equivalents and Restricted Cash		
Beginning of year	958,099	1,195,615
End of year	\$ 1,068,793	\$ 958,099
Reconciliation to Statement of Financial Position		
Cash and cash equivalents	\$ 917,827	\$ 789,465
Restricted cash	150,966	168,634
Total cash and cash equivalents and restricted cash	\$ 1,068,793	\$ 958,099

Lakes and Pines Community Action Council, Inc. Statements of Cash Flows Years Ended September 30, 2023 and 2022

		2023	2	2022
Supplemental Disclosure of Cash Flow Information Operating cash outflows from operating leases	\$	142,524	\$	-
Supplemental Schedule of Noncash Investing and Financing Ac	tivitio	es		
ROU assets obtained in exchange for operating lease liabilities	\$	297,152	\$	-

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

Lakes and Pines Community Action Council, Inc. (the Council) is a nonprofit community action agency incorporated under the provisions of the Minnesota Nonprofit Corporations Act, *Minnesota Statutes*. The mission of the Council is to build prosperous communities by serving local families and individuals in their pursuit of self-reliance. The Council is a private, non-profit corporation that offers a variety of programs to assist low-income families and individuals of seven county areas. Using income guidelines along with other criteria, the Council provides assistance to eligible residents of Aitkin, Carlton, Chisago, Isanti, Kanabec, Mille Lacs, and Pine Counties of Minnesota. The Board of Directors consists of representatives of the public sector, private sector, and persons representing low-income individuals and families in their local community.

Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Self-Insured Unemployment Insurance

Provisions for a reserve under a self-insured program for unemployment compensation are allowable to the extent that the provisions represent reasonable estimates of the liabilities for such compensation, and the types of coverage, extent of coverage, and rates and premiums would have been allowable had insurance been purchased to cover the risks. However, provisions for self-insured liabilities which do not become payable for more than one year after the provision is made must not exceed the present value of the liability. The Council charged Federal and non-Federal programs for unemployment compensation based on estimates from prior years and projected salary expenses.

Cash Equivalents

Cash equivalents include highly liquid investments, with original maturities of three months or less, that are recorded at cost plus accrued interest, which approximates fair value.

Certificates of Deposit

Certificates of deposit are recorded at cost plus accrued interest, which approximates fair value.

Grants Receivable

Grants receivable are amounts outstanding under government reimbursement grant agreements. The Council recognizes revenue from agreements on a cost-reimbursement basis. No allowance is deemed necessary due to the nature of the government grants.

Concentrations

Financial instruments which potentially subject the Council to concentrations of credit risk consist principally of cash, cash equivalents and grants receivable. The Council places its cash and cash equivalents with a limited number of financial institutions. At times, the Council's cash and cash equivalents are in excess of the FDIC insurance limit.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Concentrations (Continued)

The Council is subject to a degree of vulnerability due to concentrations of revenue from major funding sources. During 2023, 27% of the Council's revenue was from the Head Start Program funded through the U.S. Department of Health and Human Services. During 2023, 26% of the Council's revenue was from the Energy Assistance and Weatherization Programs funded through the U.S. Department of Health and Human Services and the U.S. Department of Energy. The Head Start Program represented approximately 48% of grants receivable as of September 30, 2023. The Energy Assistance and Weatherization Programs represented approximately 28% of grants receivable as of September 30, 2023.

During 2022, 30% of the Council's revenue was from the Head Start Program funded through the U.S. Department of Health and Human Services. During 2022, 23% of the Council's revenue was from the Energy Assistance and Weatherization Programs funded through the U.S. Department of Health and Human Services and the U.S. Department of Energy. The Head Start Program represented approximately 32% of grants receivable as of September 30, 2022. The Energy Assistance and Weatherization Programs represented approximately 24% of grants receivable as of September 30, 2022.

Weatherization Inventory

Inventory is valued at the lower of cost based on first-in, first-out (FIFO) method or net realizable value. Inventory consists of materials and supplies used for the weatherization program.

Property and Equipment

Property and equipment are carried at cost, or fair value if donated, with depreciation computed under the straight-line method over the economic useful lives of the assets. The Council follows the policy of capitalizing all property and equipment expenditures over \$5,000 and with estimated useful lives in excess of one year.

The funding sources have a reversionary interest in the equipment purchased with grant funds. Dispositions and ownership of any proceeds are subject to funding source regulations.

Long-Lived Assets

The Council records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. There were no impairment losses for the years ended September 30, 2023 and 2022.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Leases

Effective October 1, 2022, the Council classifies leases as either operating or finance leases at the commencement date of the lease. Leases that do not meet any of the five criteria above for a finance lease are classified as operating leases.

The Council recognizes a right-of-use (ROU) asset and lease liability for each operating and finance lease with a term greater than 12 months at the time of lease inception. The Council does not record a ROU asset or lease liability for leases with an initial term of 12 months or less but continues to record rent expense on a straight-line basis over the lease term. Options to extend or terminate at the sole discretion of the Council are included in the determination of lease term when they are reasonably certain to be exercised. The lease liability represents the present value of future lease payments over the lease term. The Council has elected the practical expedient that allows for private companies to utilize the risk-free rate based on asset class.

Prior to October 1, 2022, the Council accounted for its leases as either operating or capital leases. Assets and liabilities for operating leases were not recorded and rent expense was recorded within operations on a straight-line basis over the term of the lease.

Net Assets

Net assets and revenues are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions

Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for various purposes.

Net Assets With Donor Restrictions

Net assets subject to donor or grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The Council reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Contributions are recognized when cash, securities, or other assets, an unconditional promise to give, or notification of an irrevocable beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

Grant awards without substantial conditions are recognized in the period in which they are approved by the governing bodies. Grants with substantial conditions are not recognized until the conditions on which they depend are met. The federal and state contracts and grants are conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses. Consequently, as of September 30, 2023 and 2022, conditional contributions of approximately \$6,948,400 and \$7,313,000, respectively, for which no amounts have been received in advance, have not been recognized in the accompanying financial statements.

Program support includes revenue for administration of loans and contract management, housing support supplemental services, and reimbursements for client expenses and contractor payments for housing programs. These services are provided in exchange for fees that have been contractually established. Revenue is recognized over time as the services are provided as the customer is simultaneously receiving and consuming the benefits of the service. Payments are typically received within 30 days after monthly billing.

Accounts receivable was \$92,046 as of October 1, 2021.

In-Kind Contributions

In-kind contributions are reflected as contributions valued at fair value on date of donation. A similar amount is included in expenses on the statement of activities. Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. A substantial number of nonprofessional volunteers have donated significant amounts of their time in the Council's Early Childhood and Family Development Program, specifically the Head Start Program. However, no amounts have been reflected in the statements for donated services as they do not meet the criteria for recognition as contributions.

Advertising Costs

The Council's policy is to expense advertising costs as they are incurred. During 2023 and 2022, the Council incurred advertising costs totaling \$52,398 and \$72,806, respectively.

Tax Status

The Council is a nonprofit corporation as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal income taxes pursuant to Section 501(a) of the Code.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Expense and Cost Allocation

The costs of program and supporting service activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function.

Expenses that can be identified with a specific program and support service are allocated directly according to their natural expense classification. Other expenses that are common to several functions are allocated based on estimates by management.

The Council follows a cost allocation plan to allocate costs not directly attributable to specific programs. This cost allocation plan outlines the type of costs as well as the process for allocating the direct and joint expenses. Significant joint cost allocation methods include the following pools:

- Administration Based on the actual number of transactions by fund (grants) and based on the actual payroll distribution by fund (employees).
- Common Area and Custodial Based on the actual payroll distribution by fund and square footage of occupancy.
- Human Resources Based on the actual payroll distribution by fund.
- Fiscal Services Based on actual number of transactions by fund.
- Technology Services Based on the actual number of computers and phones held by fund.

Recently Adopted Accounting Pronouncement

Effective October 1, 2022, the Council adopted the new lease accounting guidance in Accounting Standards Update (ASU) No. 2016-02, *Leases (Topic 842)*, utilizing the modified retrospective optional method, where the cumulative catch-up adjustment is recorded at the date of adoption. The Council has elected the package of practical expedients permitted in Topic 842. Accordingly, the Agency did not reassess at adoption (a) whether the contract contains a lease under Topic 842, (b) whether classification of the lease would be different in accordance with Topic 842, or (c) initial direct costs for existing leases. The Council also elected the practical expedients (1) to discount the lease liability using the risk-free rate, (2) to use hindsight for assessing the lease term and impairment of the ROU asset, and (3) to not separate lease and non-lease components. As a result of the adoption of the new lease accounting standard, the Council's statement of financial position was materially impacted by the recognition of its ROU assets totaling \$200,982 and lease liabilities of \$201,309 as of September 30, 2023. There was no significant impact on the statements of activities, functional expenses, or cash flows as a result of the adoption.

NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Recently Issued Accounting Pronouncement

In June 2016, the Financial Accounting Standards Board (FASB) issued ASU No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments.* This ASU amends the guidance on the impairment of financial instruments and adds an impairment model, known as the current expected credit losses model, that is based on expected losses rather than incurred losses. Under the new guidance, an entity recognizes, as an allowance, its estimate of expected credit losses over the contractual life of a financial asset. In November 2019, the FASB issued ASU 2019-10, *Financial Instruments – Credit Losses (Topic 326)*, which defers the effective date to annual reporting periods beginning after December 15, 2022, with early adoption permitted. The provisions of this ASU are to be applied using the modified retrospective approach. The Council is currently evaluating the impact this standard will have on its financial statements.

Subsequent Events

The Council has evaluated subsequent events through May 14, 2024, the date which the financial statements were available to be issued.

NOTE 2 – LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, comprise of the following as of September 30, 2023 and 2022:

	2023	2022
Cash and cash equivalents	\$ 917,827	\$ 789,465
Certificates of deposit	658,212	651,634
Accounts receivable	14,332	33,159
Grants receivable	1,371,235	1,343,107
Total financial assets	2,961,606	2,817,365
Less net assets designated by the Board	94,963	105,829
Less net assets with donor restrictions	223,323	268,484
Total financial assets available for general expenditures	\$ 2,643,320	\$ 2,443,052

The Council does not have a formal policy; however, it structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, as part of its liquidity management, the Council invests cash in excess of daily requirements in various short-term investments, including certificates of deposit and short-term treasury instruments. Although the Council does not intend to spend from the board designated net assets, these amounts could be made available if necessary.

NOTE 3 – PROPERTY AND EQUIPMENT

Property and equipment consist of the following as of September 30, 2023 and 2022:

	2023	2022
Land	\$ 60,818	\$ 60,818
Buildings and improvements	884,148	866,273
Vehicles and equipment	1,123,492	997,782
	2,068,458	1,924,873
Less accumulated depreciation	1,680,978	1,569,771
		-
Property and equipment, net	\$ 387,480	\$ 355,102

NOTE 4 – NET ASSETS DESIGNATED BY THE BOARD

Net assets designated by the Board consists of the following as of September 30, 2023 and 2022:

	2023		2022	
Designated for				
Pine County financial education project	\$	245	\$	245
Contracted services		10,001		7,001
Head Start transportation		126		126
Head Start		15,399		15,430
Caring members (East Central Energy)		36,439		22,335
Emergency services		12,643		31,871
Delivery donation fund		296		296
Transportation assistance		721		721
Reading is fundamental (RIF)		2,941		2,941
EAP refunds/income fund		-		8,269
Reach out for warmth		6,085		6,527
Inspection services		10,067		10,067
Total net assets designated by the Board	\$	94,963	\$	105,829

NOTE 5 – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consists of the following as of September 30, 2023 and 2022:

	2023		2022	
Subject to expenditure for specified purpose				
Conservation improvement plan (CIP)	\$	48,262	\$	85,839
Community services		152,995		82,981
Transformative coaching model		22,066		99,664
Total net assets with donor restrictions	\$	223,323	\$	268,484

Net assets released from restrictions are as follows for the years ended September 30, 2023 and 2022:

	2023		2022	
Satisfaction of purpose restrictions		_		
Conservation improvement plan (CIP)	\$	85,526	\$	139,380
Community services		69,395		61,885
Transformative coaching model		77,598		336
Housing rehabilitation				9,577
Total net assets released from restrictions	\$	232,519	\$	211,178

NOTE 6 – RETIREMENT PLAN

The Council sponsors a 401(k) retirement plan that covers substantially all full-time employees. Under the plan, the Council contributes 100% match, up to 5% of each covered employee's wages. Contributions to the plan amounted to \$118,388 and \$124,394 for 2023 and 2022, respectively.

NOTE 7 – OPERATING LEASES

The Council has operating leases for certain space with remaining lease terms of one to two years. Payments under these lease agreements are all fixed.

Lease costs for the year ended September 30, 2023 were as follows:

Operating lease costs Short-term and variable lease costs	\$ 142,851 11,401
Total lease costs	\$ 154,252

As of September 30, 2023, operating leases had a weighed average remaining lease term of 19 months, and the weighted average discount rate was 4.54%.

NOTE 7 – OPERATING LEASES (CONTINUED)

Future minimum lease payments under non-cancellable lease agreements are as follows as of September 30:

2024	\$ 136,270
2025	72,000
Total lease payments	208,270
Less amounts representing interest	6,961
Present value of lease liabilities	\$ 201,309

NOTE 8 – CONTINGENCIES

Grants

Federal and state program activities are subject to financial and compliance regulation. To the extent that any expenditures are disallowed, a liability to the respective federal or state agency could result.

Claims

The Council is subject to claims arising in the normal course of business. While it is not feasible to determine the outcomes of any of these claims, it is the opinion of management that their outcomes will not have a material effect on the financial position or activities of the Council.

Employee Dental Plan

The Council maintains a self-insured employee dental plan which insures covered employees and their families for approved claims. The Council is liable for those claims up to the Plan's limit of \$1,500 per enrolled employee and each eligible family member.

State Unemployment

The Council has elected out of Minnesota state unemployment insurance and participates in a grantor trust to cover unemployment insurance claims. Restricted cash represents the Council's estimated cash balance as of September 30, 2023 and 2022, for eligible unemployment insurance claims. If claims exceed payments into the trust the Council could become liable for those claims.

NOTE 9 – RECLASSIFICATIONS

The prior year financial statements were reclassified to conform to the presentation used for the current year financial statements. Deferred revenue was reclassified from refundable advances on the statement of financial position.

SUPPLMENTARY INFORMATION

Lakes and Pines Community Action Council, Inc. Schedule of Expenditures of Federal Awards Year Ended September 30, 2023

Federal Grantors/Pass-Through Grantor/Program or	Federal Assistance Listing	Pass - Through Entity Identification	Federal
Cluster Title/Project Name	Number	Number	Expenditures
U. S. Department of Agriculture Pass-through from Minnesota Department of Education			
Child and Adult Care Food Program	10.558	2MN300061	\$ 5,194
Pass-through from Minnesota Department of Human Services	10.556	21/11/300001	φ 5,194
SNAP Cluster			
State Administrative Matching Grants for the Supplemental Nutrition Assistance Program	10.561	GRK%133440	(8,144)
State Administrative Matching Grants for the Supplemental Nutrition Assistance Program	10.561	219912	106,839
State Administrative Matching Grants for the Supplemental Nutrition Assistance Program	10.561	GRK%219408	38,978
Total SNAP Cluster			137,673
Total U. S. Department of Agriculture			142,867
U. S. Department of Housing and Urban Development Pass-through from Minnesota Department of Employment and Economic Development			
Community Development Block Grants/States' Program and Non-Entitlement Gra County of Mille Lacs Small Cities Development Program	14.228	CDAP-19-	7,349
County of while Lacs Small Cities Development Program	14.228	0054-O-FY20	7,349
City of Hinkley Small Cities Development Program	14.228	CDAP-19- 0053-O-FY19	7,069
Pine City Small Cities Development Program	14.228	CDAP-18-	22,691
Total Community Development Block Grants		0070-O-FY19	37,109
Direct			
Continuum of Care Program			
HUD RRH COC 12/21-11/22	14.267		7,900
HUD RRH COC 12/22-11/23	14.267		46,778
HUD DV 12/21-11/22	14.267		13,358
HUD DV 12/22-11/23	14.267		41,294
HUD Navigator 08/22-07/23	14.267		53,717
HUD Navigator 08/23-7/24	14.267		6,766
Total Continuum of Care Program			169,813
Total U. S. Department of Housing and Urban Development			206,922
U. S. Department of Treasury Direct			
Volunteer Income Tax Assistance (VITA) Matching Grant Program Pass-through from Minnesota Housing Finance Agency	21.009		27,942
COVID-19 Emergency Rental Assistance Program	21.023	N/A	38,408
Pass-through from Pine County			
COVID-19 Coronavirus State and Local Fiscal Recovery Funds Total U.S. Department of Treasury	21.027	N/A	281,281 347,631
U. S. Department of Energy			
Pass-through from Minnesota Department of Commerce			
Weatherization Assistance for Low-Income Persons			
Bipartisan Infrastructure 22/23	81.042	DE-EE0009910	28,373
Bipartisan Infrastructure 23/24	81.042	DE-EE0009910 DE-EE0009995	10,803
DOE A2500 PY22	81.042	DE-EE0009993 DE-EE0009910	208,693
DOE Weatherization 23/24	81.042	DE-EE0009910 DE-EE0009910	208,693
Total Weatherization Assistance for Low-Income Persons	01.042	DE-EE0003310	248,165
Total weatherization Assistance for Low-Income Persons			248,103

Lakes and Pines Community Action Council, Inc. Schedule of Expenditures of Federal Awards Year Ended September 30, 2023

Federal Grantors/Pass-Through Grantor/Program or	Federal Assistance Listing	Pass - Through Entity Identification	Fed	eral
Cluster Title/Project Name	Number	Number	Expenditures	
U. S. Department of Health And Human Services				
Pass-through from Central Minnesota Council & Aging				
National Family Caregiver Support, Title III, Part E				
Title III E - Adult Respite 2022	93.052	315-21-003E-012	\$	2,133
Title III E - Adult Respite 2023	93.052	315-21-003E-012		12,500
Total National Family Caregiver Support				14,633
Pass-through from Minnesota Department of Commerce				
Low Income Household Water Assistance Program				
LIHWAP 2023	93.499	N/A		41,826
LIHWAP Direct Payments from State	93.499	N/A		165,720
Total Low-Income Household Water Assistance Program				207,546
Pass-through from Minnesota Department of Commerce				
Low-Income Home Energy Assistance				
EAP/WX A2117 Carryover	93.568	2202MNLIEA	4	444,931
EAP/WX A2117	93.568	2202MNLIEA	1,	170,798
EAP/WX A2119	93.568	2302MNLIEA		115,464
EAP 2023	93.568	1563	;	885,748
EAP Direct Payments from State	93.568	N/A	5,:	578,029
Total Low-Income Home Energy Assistance			8,	194,970
Pass-through from Minnesota Department				
of Health and Human Services				
Community Services Block Grant				
CSBG FY22	93.569	160081		2,818
CSBG FY23	93.569	160081	,	283,618
Total Community Services Block Grant				286,436
Direct				
Head Start Cluster				
Head Start FY23 (Early and Head Start)	93.600		2,2	291,764
Head Start FY24 (Early and Head Start)	93.600		4	490,671
COVID - CRRSA (Coronavirus Response & Relief Supplemental)	93.600			128,710
Tri County Community Action Partnership				
Head Start Cluster				
Head Start 2023	93.600	N/A		33,662
Head Start 2024	93.600	N/A		6,464
Total Head Start Cluster			2,9	951,271
Total U. S. Department of Health and Human Services			11,0	654,856
Total expenditures of federal awards			\$ 12,0	600,441

Lakes and Pines Community Action Council, Inc. Notes to Schedule of Expenditures of Federal Awards

NOTE 1 – BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Lakes and Pines Community Action Council, Inc. under programs of the federal government for the year ended September 30, 2023. The information in this schedule is presented in accordance with the requirements of *Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Lakes and Pines Community Action Council, Inc., it is not intended to and does not present the financial position, changes in net assets, or cash flows of Lakes and Pines Community Action Council, Inc..

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting, which conforms to accounting principles generally accepted in the United States of America. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

NOTE 3 – INDIRECT COST RATE

Lakes and Pines Community Action Council, Inc. has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

NOTE 4 – ENERGY AND WATER ASSISTANCE PAYMENTS

The Council assists the State of Minnesota with eligibility determinations for the LIHEAP and LIHWAP programs. Client benefits for LIHEAP and LIHWAP eligible participants are subsequently paid directly by the State of Minnesota. For the year ended September 30, 2023, client benefits for the LIHEAP and LIHWAP programs totaling \$5,578,029 and \$165,720, were paid by the state. These amounts are considered federal awards to the Council and are included in the schedule of expenditures of federal awards but are not included in the statement of activities.

NOTE 5 – PASS-THROUGH ENTITY IDENTIFICATION NUMBERS

Several of the programs, grants and/or awards included in the Schedule are missing the pass-through entity identification numbers. The missing numbers are due to the pass-through entities not providing the pass-through entity identification numbers.

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Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Directors Lakes and Pines Community Action Council, Inc. Mora, Minnesota

We have audited in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Lakes and Pines Community Action Council, Inc., which comprise the statement of financial position as of September 30, 2023 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated May 14, 2024.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Lakes and Pines Community Action Council, Inc.'s internal control over financial reporting (internal control) as a basis for designing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Lakes and Pines Community Action Council, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Lakes and Pines Community Action Council, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses and significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Lakes and Pines Community Action Council, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

St. Cloud, Minnesota

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Independent Auditor's Report on Compliance for Each Major Federal Program and on Internal Control over Compliance Required by the Uniform Guidance

Board of Directors Lakes and Pines Community Action Council, Inc. Mora, Minnesota

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Lakes and Pines Community Action Council, Inc.'s compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of Lakes and Pines Community Action Council, Inc.'s major federal programs for the year ended September 30, 2023. Lakes and Pines Community Action Council, Inc.'s major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Lakes and Pines Community Action Council, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2023.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States (*Government Auditing Standards*); and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Lakes and Pines Community Action Council, Inc. and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Lakes and Pines Community Action Council, Inc.'s compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to Lakes and Pines Community Action Council, Inc.'s federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Lakes and Pines Community Action Council, Inc.'s compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material, if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Lakes and Pines Community Action Council, Inc.'s compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Lakes and Pines Community Action Council, Inc.'s compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Lakes and Pines Community Action Council, Inc.'s internal control
 over compliance relevant to the audit in order to design audit procedures that are appropriate in
 the circumstances and to test and report on internal control over compliance in accordance with
 the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of
 Lakes and Pines Community Action Council, Inc.'s internal control over compliance.
 Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

St. Cloud, Minnesota

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May 14, 2024

Lakes and Pines Community Action Council, Inc. Schedule of Findings and Questioned Costs Year Ended September 30, 2023

SECTION I – SUMMARY OF AUDITOR'S RESULTS

Financial Statements

Type of auditor's report issued:

Unmodified

Internal control over financial reporting:

• Material weakness(es) identified?

• Significant deficiency(ies) identified?

None reported

Noncompliance material to financial statements noted?

Federal Awards

Internal control over major federal programs:

• Material weakness(es) identified? None

• Significant deficiency(ies) identified? None reported

Type of auditor's report issued on compliance for

major federal programs: Unmodified

Any audit findings disclosed that are required to be

reported in accordance with 2 CFR 200.516(a)?

Identification of Major Federal Programs

Assistance Listing No. 21.027

Name of Federal Program or Cluster Coronavirus State and Local

Fiscal Recovery Funds

Assistance Listing No. 93.568

Name of Federal Program or Cluster

Low-Income Home Energy

Assistance

Dollar threshold used to distinguish

between type A and type B programs? \$750,000

Auditee qualified as low-risk auditee? Yes

SECTION II – FINANCIAL STATEMENT FINDINGS

None noted.

SECTION III – FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

None noted.